

2023 Minnesota Deer & Turkey Classic - MARCH 10, 11, 12

Canterbury Park Expo Center, Shakopee, MN

www.MnDeerClassic.com

Show Promoter: Eric Meyer eric@outdoornews.com 612-723-7423



Signed Contract & 50% Deposit – Due By July 15, 2022

Final Payment – Due By December 1, 2022

Mail to: ODN SHOWS LLC, P.O. Box 41308, Plymouth, MN 55441

Electric Request Form – Due with contract

(Note: after March 1st through day of show – price for ordering electric increases)

Operator ST-19 Certificate of Compliance Form – Due with contract

Certificate of Insurance *naming ODN Shows LLC as an additional insured - Due By January 1, 2023

EXHIBITOR SCHEDULE

Exhibitor Move In:

Thursday, March 9, 2023	8:00 am - 8:00 pm
Friday, March 10, 2023	8:00 am – 11:00 am

Event Hours:

Friday, March 10, 2023	1:00 pm - 9:00 pm
Saturday, March 11, 2023	9:00 am - 7:00 pm
Sunday, March 12, 2023	10:00 am - 5:00 pm

Exhibitor Move Out:

Sunday, March 12, 2023	5:00 pm – 9:00 pm
Monday, March 13, 2023	8:00 am – NOON

All booths must remain set up until 5 pm Sunday.

Booths must be vacated by NOON Monday.

*Large exhibits need to be moved in on Thursday, March 9 by 8 pm and all booths must be set up by 11 am Friday.

*FORKLIFT SERVICE NEEDS TO BE SCHEDULED IN ADVANCE

Any questions email eric@outdoornews.com.

EXHIBIT BOOTH DESCRIPTION

Drape Colors – Black/Green

Each 8' x 10' OR 10' X 10' Booth Includes: 8' High Back Drape, 3' High Side Drape

Each Bulk Space Booth Includes: Perimeter marking exact bulk space on the floor.

No other furnishings are included with booth space rental. See Terms and Conditions for restrictions.

EVENT SERVICES

Ultimate Events– Tim Smith

Phone: 763-559-6206 Email: tsmith@ue-mn.com

If you need to order a table and chairs, carpeting or other furnishings: **ULTIMATE EVENTS is your contact.**

MATERIAL HANDLING

SHIPPING Direct to Show Site:

TO: Exhibiting Company Name and Booth #

FOR: Outdoor News Deer & Turkey Classic

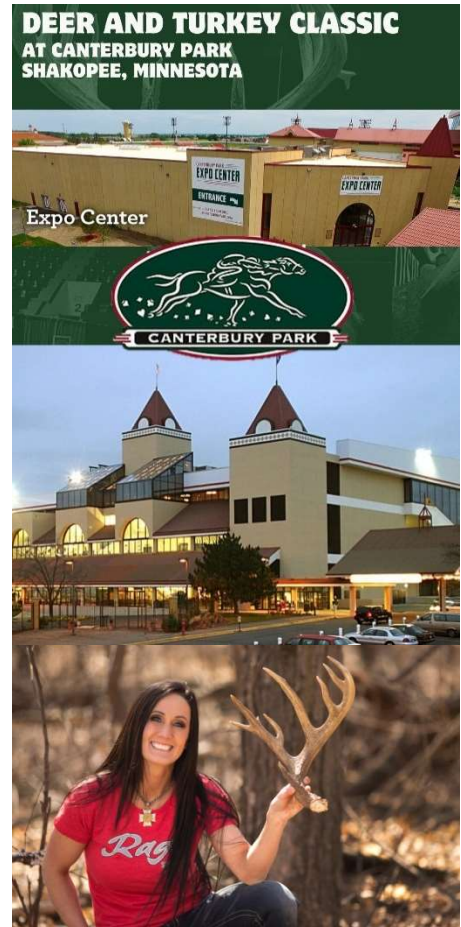
Attn: SHOW POMOTER Eric Meyer

Canterbury Park Expo Center

1100 Canterbury Road

Shakopee, MN 55379

Advanced shipping call 612-723-7423 to schedule delivery.



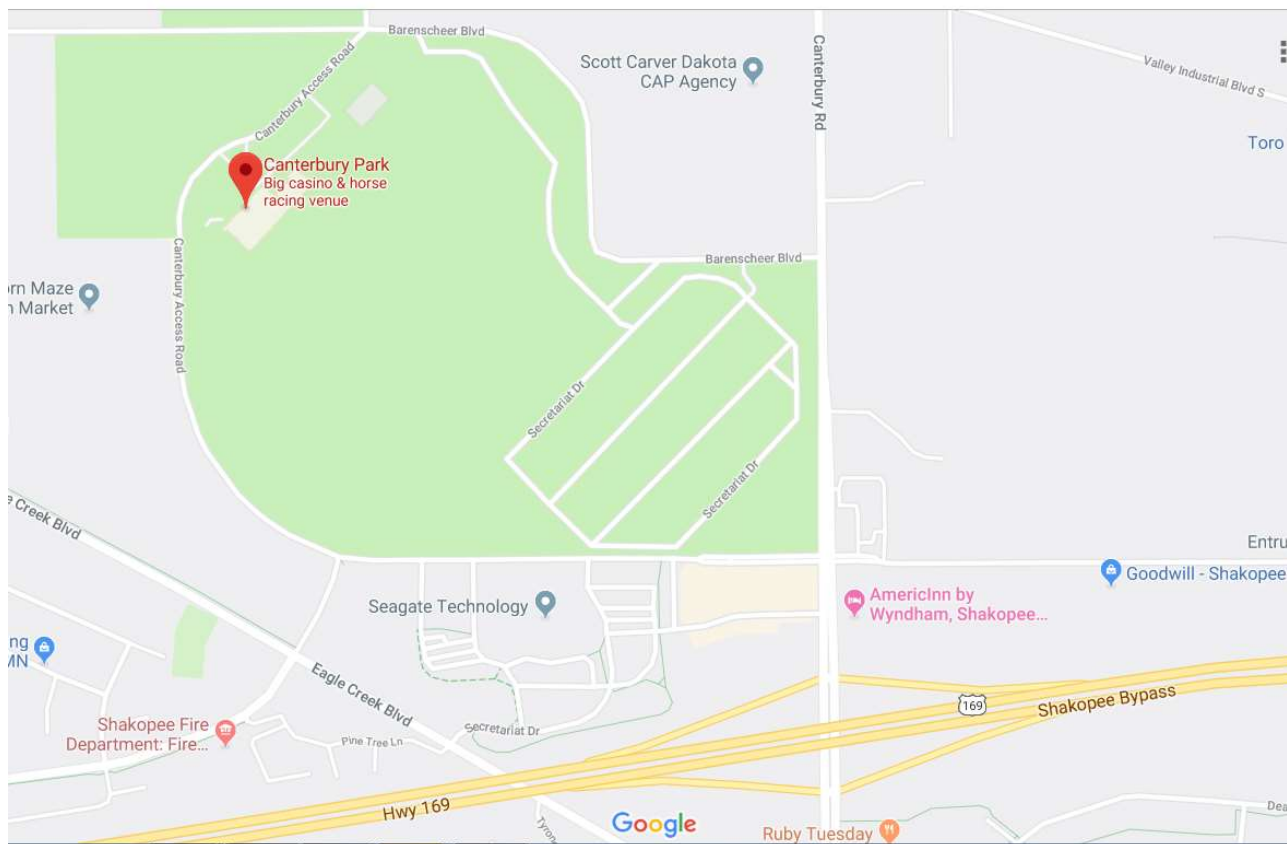
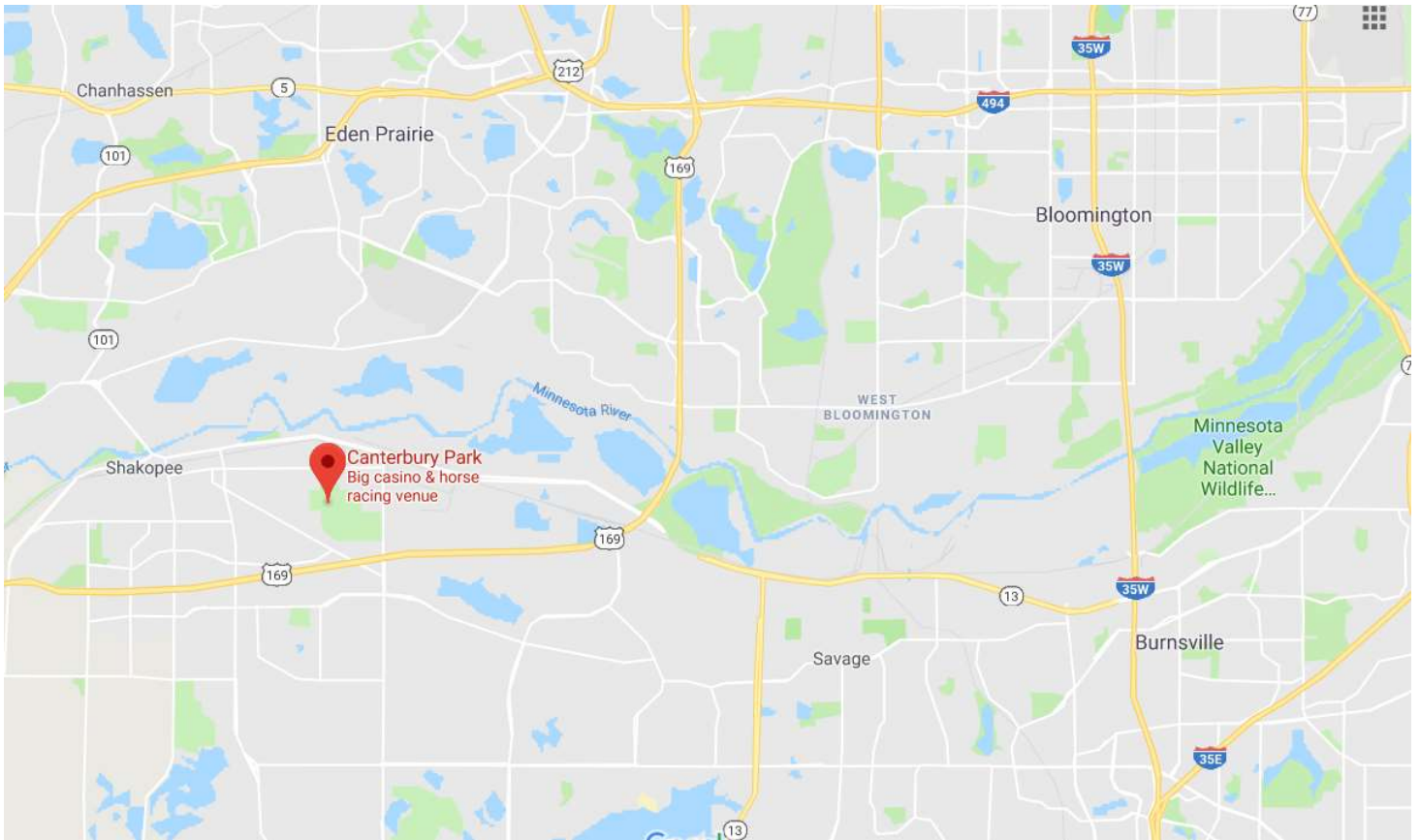
EXHIBITOR CREDENTIALS

Exhibitor credentials will be available for pick up before you set up your booth at the show registration desk. 4 Exhibitor badges per standard booth. Additional exhibitor badges available for purchase at 50% off from show registration desk. Please submit full names for credentials on enclosed form or email sara@outdoornews.com.

PARKING FOR EXHIBITORS Parking is free!

CANTERBURY PARK

**1100 CANTERBURY ROAD,
SHAKOPEE, MN 55379**





2023 Vendors Must Provide a Certificate of Insurance

View SAMPLE on reverse

Prior to move-in, exhibitor must provide a certificate of insurance naming ODN SHOWS LLC as additional insured with minimums as outlined in the terms and conditions of your contract.

Proof required or you will not be allowed to move in.



***** If you do not have a policy in place, you can obtain the coverage specific to the 2023 Minnesota and Turkey Classic as part of a group purchasing opportunity. Simply complete a short questionnaire at the link provided under the Vendor Resources tab and you will obtain this coverage specific to the 2023 event for \$65.00**

Note that this is a separate transaction from your contract with ODN Shows LLC for booth space, and is simply provided as a courtesy to obtain the required coverage. You are responsible to provide a copy of the proof of certification that is available via that link.

****PURCHASE THE INSURANCE – visit the Vendor Resources tab at www.MnDeerclassic.com**

**You are responsible to submit
completed documentation prior to move-in.**

Email to: sara@outdoornews.com

Operator Certificate of Compliance

Read the information on the back before completing this certificate. **Person selling at event:** Complete this certificate and give it to the operator/organizer of the event. **Operator/organizer of event:** Keep this certificate for your records.

Do not send this form to the Department of Revenue.

Print or type

Name of business selling or exhibiting at event

Minnesota tax ID number

Seller's complete address

City

State

Zip code

Name of person or group organizing event

ODN Shows, LLC

Name and location of event

Minnesota Deer & Turkey Classic, Canterbury Park, Shakopee MN

Date(s) of event

March 10-12, 2023

Merchandise sold

Describe the type of merchandise you plan to sell.

Sales tax exemption information

Complete this section if you are not required to have a Minnesota tax ID number.

- ☐ I am selling only nontaxable items.
- ☐ I am not making any sales at the event.
- ☐ I participate in a direct selling plan, selling for _____ (name of company), and the home office or top distributor has a Minnesota tax ID number and remits the sales tax on my behalf.
- ☐ This is a nonprofit organization that meets the exemption requirements described below:
- _____ Candy sold for fundraising purposes by a nonprofit organization that provides educational and social activities for young people primarily aged 18 and under (MS 297A.70, subd. 13[a][4]).
- _____ Youth or senior citizen group with fundraising receipts up to \$20,000 per year (\$10,000 or less before January 1, 2015)(MS 297A.70, subd. 13[b][1]).
- _____ A nonprofit organization that meets all the criteria set forth in MS 297A.70, subd. 14.

Sign here

I declare that the information on this certificate is true and correct to the best of my knowledge and belief and that I am authorized to sign this form.

Signature of seller

Print name here

Date

Daytime phone

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PENALTY — Operators who do not have Form ST19 or a similar written document from sellers can be fined a penalty of \$100 for each seller that is not in compliance for each day of the selling event.

Information for sellers and event operators

Operators/organizers of craft, antique, coin, stamp or comic book shows; flea markets; convention exhibit areas; or similar events are required by Minnesota law to get written evidence that persons who do business at the show or event have a valid Minnesota tax ID number.

If a seller is not required to have a Minnesota tax ID number, the seller must give the operator a written statement that items offered for sale are not subject to sales tax.

All operators (including operators of community sponsored events and nonprofit organizations) must obtain written evidence from sellers.

Certain individual sellers are not required to register to collect sales tax if they qualify for the isolated and occasional sales exemption. To qualify, all the following conditions must be met:

- The seller participates in only one event per calendar year that lasts no more than three days;
- The seller makes sales of \$500 or less during the calendar year; and
- The seller provides a written statement to that effect, and includes the seller's name, address and telephone number.

This isolated and occasional sales provision applies to individuals only. It does not apply to businesses.

Sales tax registration

To register for a Minnesota tax ID number, call 651-282-5225.

A registration application (Form ABR) is also available on our website at www.revenue.state.mn.us.

Information and assistance

If you have questions or want fact sheets on specific sales tax topics, call 651-296-6181.

Most sales tax forms and fact sheets are also available on our website at www.revenue.state.mn.us.

For information related to sellers and event operators, see Fact Sheet #148, *Selling Event Exhibitors and Operators*.

We'll provide information in other formats upon request to persons with disabilities.

Minnesota Deer & Turkey Classic

MARCH 10, 11 & 12, 2023



Canterbury Park, Shakopee, MN

WWW.MNDEERCLASSIC.COM

Eric Meyer, Show Promoter

612-723-7423

Email: eric@outdoornews.com

ODN SHOWS LLC

P.O. Box 41308, Plymouth MN 55441

EXHIBITOR CREDENTIALS

Exhibitor credentials will be available for pick up before you set up your booth at the show registration desk. 4 Exhibitor badges per standard booth. Additional exhibitor badges available for purchase at 50% off from show registration desk. Please return this form with your contract or email Sara@outdoornews.com.

Please submit full names for credentials below:

Company Name

1. _____

2. _____

3. _____

4. _____



2023 ELECTRIC REQUEST FORM

Mail this form with payment, or visit the Vendor Resources tab on MNDeerClassic.com where you can order and pay for your electrical online.

Standard Electrical Service: 10 amp (110 watts)

ORDER BEFORE MARCH 1, 2023

\$70 Advance Rate (For orders paid in full and received prior to March 1, 2023)

\$100 for orders placed after this deadline and up to day of move-in

Electric cords are not supplied; you may need one to reach outlets. All electrical must meet state codes.

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Date _____

Exhibitor Name _____

Address _____

City/ State/ Zip _____

Phone _____

Contact Person _____

10 amp (1100 watts) Quantity needed _____ x \$70 ea = \$ _____

Make check payable to: **ODN SHOWS, LLC**

Mail completed form with payment to: Minnesota Deer & Turkey Classic
P.O. Box 41308, Plymouth, MN 55441

Credit card payments accepted online at http://mndeerclassic.com/booth_payment.

Booth # _____

2023 MINNESOTA DEER & TURKEY CLASSIC BASIC TERMS AND CONDITIONS The words "Show Management" or "Event" used herein refers to the Show Management, ODN SHOWS LLC acting through its agents or employees in the management or the exposition. This contract for exhibit space, when properly executed by the exhibitor and management, shall be considered a binding agreement between the two parties. By signing exhibitor further shall and will indemnify and hold harmless ODN Shows, LLC and its agents and employees from and against any and all liability, claims, demands, expenses, fees, fines, penalties, suits, proceedings, actions, and causes of action of any and every kind and nature arising or growing out of or in any way connected with exhibitor's activities, relative to said show.

1. ADMISSIBLE EXHIBITS a) Show management, at its discretion may deny any Exhibit displaying or promoting items, products or services not written in on the application for exhibitor space and thus no part of this contract. b) Exhibitor may not assign, sublet or apportion, the whole or any part of this space, not exhibit therein any goods other than those manufactured or sold by Exhibitor in the regular course of business. c) Two or more firms may not exhibit in a single space.

2. RESTRICTIONS a) Show Management may, at its discretion, prohibit, restrict and/ or deny Exhibits which are in the sole opinion of Show Management, objectionable for any reason including but not limited to the following: danger, noise vibration, glaring or flashing lights, safety and method of operation, objects on display, and / or method of display. Show Management may also prohibit, restrict, and/or deny any exhibit, which may detract from the general character of the Event. Show Management may further restrict, prohibit and/or deny any exhibit with objectionable things, conduct, printed matter or anything else Show Management judges to be objectionable in its judgment. In the event of such restrictions or denial in said event, Show Management is not liable for any refunds or rental or other expenses. The Show floor plan is subject to change without notice. b) Exhibit space will not be allowed for the promotion of alcohol or tobacco-related items unless approved by show manager. c) No live ammunition allowed. Display of firearms pending approval from show manager and building facility. d) No stickers or helium balloons. e) No live animals are allowed unless under explicit contract.

3. EXHIBIT SPACE PAYMENTS a) All monies paid for exhibit space will be retained by the Event and are not refundable and not transferable if exhibitor fails to fulfill or violates this Agreement. If Exhibitor fails to submit payments at times specified, Event Show Management has the right to take possession of Exhibitor's space and lease it to another party. Exhibitor shall pay the booth fee with the signed agreement no later than the indicated deadline. *Make checks payable to:* ODN SHOWS LLC., P.O. Box 41308 Plymouth, MN 55441. Exhibitors with outstanding payment due will not be permitted to move into the Show. b) Space payment includes contracted real estate, promotion of the event including a listing of all exhibitors in the show program and event website, and a limited number of free Exhibitor Entrance Passes for space rented. All other booth equipment is additional the exhibit space rate. c) Booth equipment shall consist of draped back wall, 8' high, and side dividers 3' high, erected by the contracted exposition company at no charge to the exhibitor in the space ordered. Booth rental does not include: electrical outlets, special lighting, carpeting in booth, tables, chairs, furniture, booth cleaning, or insurance. Additional equipment may be ordered as outlined in the Exhibitor Service Kit.

4. DISPLAY REGULATIONS a) Non-bulk space booth displays are limited in height to 8 feet and cannot extend more than 3 feet from the booth background. Sidewalls are limited to 3 feet in height. b) Exhibitors display may not obstruct neighboring displays or project into the aisles. c) No decorations or product shall be hung from the ceiling. d) Exhibit personnel must remain within the Exhibit space and not solicit or conduct business in the aisles. e) Exhibits must be staffed by an authorized Exhibitor representative during all Event hours. **All exhibits must be completely installed by 11:00 am on Friday, March 10.** No exhibits shall be dismantled before 5:00 pm on the last day of the Show. Failure to staff your booth during Show hours may result in removal of your exhibit from the Show. No

refunds will be granted in such case and decision of Show Management is final. f) Show Management reserves the right to remove any display that does not conform to their guidelines. g) All decorative material must be fireproofed.

5. LOSS, THEFT, OR DAMAGE INSURANCE ODN SHOWS LLC assumes no risk and by the acceptance of this agreement the Exhibitor expressly releases ODN SHOWS LLC of and from any and all liability for any damage, injury or loss to any person or goods which may arise from the use and acceptance of said booth space by Exhibitor. Exhibitor must insure Exhibitor's own goods and must insure own exhibit including public liability. ODN SHOWS LLC or its agencies, will not be responsible for any loss or damage to the property of Exhibitor or its employees, agents and guests, due to fire, smoke, water from any source, electric current or failure of the same, accident of any kind nor from any other cause whatsoever, nor will ODN SHOWS LLC, its agencies or the CANTERBURY PARK HOLDING CORPORATION AKA "CPHC" be liable for injuries to exhibitors, or their employees, agents or guests, for damages or injuries arising from or in any way connected with the use of occupancy of space in the show. The Exhibitor agrees to indemnify and hold harmless ODN SHOWS LLC., its agencies and the CPHC and employees against any and all claims or any person whomsoever arising out of acts of omissions of Exhibitor, its employees, agents and/ or guests. The obligations to indemnify contained in this section shall survive the expiration or termination of this agreement. Exhibitors shall carry and maintain insurance during the show, including move-in/move-out days at their own cost and expense. Personal injury and property damage insurance coverage under policies of general public liability, auto and worker's compensation with limits of at least \$1,000,000 combined single limit for bodily injury and property damage are required. **Prior to move-in, exhibitor must provide a certificate of insurance naming ODN SHOWS LLC including its officers, directors, employees and agents as additional insured.** *A sample certificate will be provided outlining all required information on this certificate of insurance.*

6. FORCE MAJEURE If the CANTERBURY PARK HOLDING CORPORATION or any part of the exhibit area thereof is unavailable whether for the entire Event, or a portion of the Event as a result of fire, flood, blizzard, tempest or any other such cause or is a result of governmental intervention, malicious damage, acts of war, strike, lock-out, labor dispute, riot or any other cause it is necessary to cancel, postpone or resite the Event, or reduce installation time, event time, or move-out time, the Event shall not be liable to indemnify or reimburse the Exhibitor in respect of any damage or loss, direct or indirect arising as a result thereof.

7. DOOR PRIZES OR DRAWINGS A written copy of specifics tied to any door prize or drawings to be conducted in conjunction with the event must be submitted prior to show opening.

8. FOOD SAMPLING Requires pre-approval and additional paperwork may be required.

9. ELECTRICAL SERVICES are not included in booth contract price.

10. MINNESOTA LAW This agreement is formed and created pursuant to the laws of the state of Minnesota and all terms and provisions herein contained shall be construed and interpreted in accordance with such laws.